

Round 2 – best practice in small sites delivery

Clarification		Response
Eligibility and bidding process		
1	What due diligence will be undertaken on bidders?	All successful bidders will be required to satisfy Know Your Customer (KYC) and Anti-Money Laundering (AML) requirements. Organisations must be able to report on any Minimum Financial Assistance (MFA) received in the last three financial years to fulfil GLA reporting requirements.
2	Is a track record of small site delivery required?	The funding brief recognises that factors inhibiting growth in small sites delivery, and productive ideas to support small builders, are likely to derive from the sector itself. Organisations are expected to set self-defined milestones and objectives, so small sites experience will be rooted in bidding teams.
3	Can GLA Investment Partners (IPQ status) apply for Round 2?	Yes, applications from GLA Investment Partners are welcomed by the programme.
4	Do organisations require <u>Investment Partner status (IPQ)</u> to apply?	No, IPQ status is not a requirement for application. However, it does not preclude the possibility of requiring IPQ status if the GLA deems it necessary based on understanding gained through the application or grant agreement process.
5	Is there a limit to the number of funding applications per applicant?	Multiple applications from the same applicant are acceptable for Round 2. However, each application must clearly address project deliverability and sufficient resource allocation.
6	Where multiple organisations are part of a bid is there a protocol for how any grant funds will be distributed?	The GLA anticipates setting up a single grant funding agreement with the lead bidder. The responsibility for any subsequent disbursements rests with the grantee. If collaboration barriers arise, these concerns can be outlined in OPS for consideration of alternative arrangements.
7	Where multiple organisations are part of a collaborative bid, is it necessary to state which is the lead organisations?	The OPS bidding process names a main project contact within an organisation to initiate the bid (referred to as a project within OPS). This person becomes the organisation administrator (org admin) in OPS. Other collaborators can register their organisations on OPS and receive varying levels of access granted by the org admin to edit the OPS project as needed. The OPS process accommodates specifying a main and secondary contact, listing collaborators, stakeholders, and project partners, along with outlining roles and responsibilities. While collaboration is encouraged, it's preferable to identify a lead organisation for grantee purposes. In case of issues, the OPS collaborators' question can be used to outline concerns for consideration. Additional OPS information is available on the GLA's website .

Proposals and delivery		
8	Is it possible to apply for a Round 2 grant without naming a site?	Yes, Round 2 funding is generally designed for research or practical, solution-based responses rather than site-specific ones. While site-specific submissions are accepted, meeting the evaluation criteria could be more challenging.
9	What are the expected outputs?	Round 2 proposals should define self-directed outputs and milestones during the application process. These outputs should strategically align with the programme and refer to the criteria on page 10 and 11 of the funding prospectus , the Mayoral Decision section “Programme strand 2: SSSB best-practice revenue funding”, as well as recently published communications about key programme objectives when considering proposed outputs and outcomes. The milestones highlighted will be linked to drawdown of grant. The final drawdown for Round 2 will be linked with milestones/deliverables as set out through individual applications.
10	How long are the delivery timeframes?	The expected delivery timeframe for Round 2 proposals is approximately four months, as set out in the funding prospectus timetable in Section 10. The deadline for drawing down all grant funding (via purchase order/invoice and OPS as appropriate) is 28 March 2024.
11	Will funding be allocated to proposals supporting mixed use schemes?	The programme’s core objective is to support the delivery of housing on small sites by small builders and developers. Both Round 1 and Round 2 applications should prioritise housing or residential-led projects.